# Two Products Manufacturer's Production Decisions with Carbon Constraint 

LU Li ${ }^{\left[\text {a] }{ }^{*} ; ~ C H E N ~ X u ~\right.}{ }^{[a]}$
${ }^{[a]}$ School of Management and Economics, University of Electronic Science and Technology of China, Chengdu, China.

* Corresponding author.

Supported by National Natural Science Foundation of China (No. 71272128), Program for New Century Excellent Talents in University (No.NCET-12-0087), Youth Foundation for Humanities and Social Sciences of Ministry of Education of China (No. 11YJC630022), and Sichuan Province Key Technology R\&D Program (No. 2012FZ0003).

Received 13 January 2013; accepted 14 March 2013.


#### Abstract

In this paper, we consider a manufacture which produces both ordinary products and green products in a monopoly market, and investigate his production decisions with carbon constraint. Firstly, we derive the manufacturer's optimal production and maximum profit without carbon constraint. Then, we discuss the optimal production and maximum profit with carbon constraint in different situation. The results indicate that manufacturer's optimal production and maximum profit with carbon constraint are less than them without carbon constraint, optimal production is an increasing function with carbon constraint. Key words: Production decision; Carbon constraint; Complete monopoly

LU Li, CHEN Xu (2013). Two Products Manufacturer's Production Decisions with Carbon Constraint. Management Science and Engineering, 7(1), 31-34. Available from: http://www.cscanada. net/index.php/mse/article/view/j.mse. 1913035X20130701.2240 DOI: http://dx.doi.org/10.3968/j.mse.1913035X20130701.2240


## INTRODUCTION

Governments of different nations have paid high attention to the severe situation of global warming. The international convention Kyoto protocol which has come
into force since 2005 sets a system called Cap and Trade which is designed to set emissions targets for each country or region to reduce global greenhouse gas emission effectively. Due to this target, all countries and regions have to distribute the whole carbon emission target to the micro enterprise level, as a result, manufacturers whose production are dependent on carbon ought to face the severe carbon constraint.

To overcome the carbon constraint, manufacturers can reduce production, control pollution emission or produce green product. Among these means, more and more manufacturers have chosen to produce green product. Comparing with the traditional ordinary product, green product is totally different in production cost, carbon emissions of unit product, market demand and price, etc, such as LED lamp and ordinary lamp. Green product has higher production cost and lower carbon emissions of unit product than ordinary product, so it can be used as an important mean of saving carbon emissions.

Although more and more manufactures have begun to produce both ordinary products and green product, in the existing literature, most of the researches have only focused on the production decisions of manufacturers who produced only one single product. Dobos ${ }^{[1]}$ discussed the influence of emissions trading on manufacture's production, and derived the optimal production based dynamic Arrow-Karlin model. Letmathe and Balakrishnan ${ }^{[2]}$ established the production model with emission cap using the mixed integer programming method, and solved the problem to get the optimal production. Rong and Lahdelma ${ }^{[3]}$ established the optimal production model of a heat and power production company, and solved the problem using multi-period stochastic optimization to derive the optimal production. Du Shaofu et.al ${ }^{[4]}$ thought firms might obtain emission permits in three different ways, government quota, and market trade and purifying, and then established an optimal production model with emission permits and
trading, then derived the optimal production decisions. Tsai et.al ${ }^{[5]}$ took carbon tax as a production cost, and investigated the green product manufacture's production decisions using mathematical programming method, and derived the optimal productions in different situations.

In this paper, we consider a manufacture which produces both ordinary products and green products in a monopoly market, and investigate its production decisions with carbon constraint. This paper solves the following problems: i) what is the two products manufacturer's optimal production policy in the presence of carbon constrain? ii) How does the carbon constrain influence the manufacturer's decision and maximum expected profit?

## 1. MODEL DESCRIPTIONS AND ASSUMPTION

We consider a manufacture which produces both ordinary products and green products in a monopoly market, and investigate his production decisions on both two products with carbon constraint. The manufacturer's total amount of carbon emission of one period allocated by the government is $E$ units. Production cost of ordinary products and green product are $c_{1}$ and $c_{2}$ respectively, and $c_{1} \leq c_{2}$. Carbon emission of producing unit product of ordinary products and green product are $e_{1}$ and $e_{2}$ respectively, and $e_{1} \geq e_{2}$. As the manufacturer is a complete monopoly company, sales price of unit product is negatively related to the production. We suppose the relationship is a linear negative demand function. As a result, sales price of unit product of two products are $p_{1}\left(q_{1}\right)=a_{1}-b_{1} q_{1}$ and $p_{2}\left(q_{2}\right)=a_{2}-b_{2} q_{2}$, where $a_{1}, a_{2}$ stands for the highest price of these two products, and $b_{1}, b_{2}$ stands for the price elasticity coefficient of these two products, and $a_{1}, b_{1}, a_{2}, b_{2}>0$. Notably, the sales price of green product is higher than ordinary one, that is. $p_{2}\left(q_{2}\right)>$ $p_{1}\left(q_{1}\right)$

The manufacturer takes the maximizing the expected profit as the decision goal, and take the production of ordinary product $q_{1}$ and green product $q_{2}$ as decision variables, and make the optimal production decision according to different carbon constraints.

## 2. MODEL FORMULATIONS AND SOLUTION

### 2.1 The Situation without Carbon Constrain

Without the carbon constrain, the manufacturer's profit is

$$
\pi\left(q_{1}, q_{2}\right)=\left[p_{1}\left(q_{1}\right)-c_{1}\right] q_{1}+\left[p_{2}\left(q_{2}\right)-c_{2}\right] q_{2} .
$$

The manufacturer's decision is $\max \pi\left(q_{1}, q_{2}\right)$.
Proposition 1 Without the carbon constrain, the manufacturer's optimal production and maximum
profit exist and are unique. The manufacturer's optimal production of ordinary product and green product respectively are $q_{1}^{*}=\left(a_{1}-c_{1}\right) / 2 b_{1}$ and $q_{2}^{*}=\left(a_{2}-c_{2}\right) / 2 b_{2}$, and the manufacturer's maximum profit is

$$
\pi\left(q_{1}^{*}, q_{2}^{*}\right)=\left(a_{1}-c_{1}\right)^{2} / 4 b_{1}+\left(a_{2}-c_{2}\right)^{2} / 4 b_{2} .
$$

Proof.

$$
\begin{aligned}
& \text { As } \frac{\partial\left[\pi\left(q_{1}, q_{2}\right)\right]}{\partial q_{1}}=a_{1}-2 b_{1} q_{1}-c_{1}, \\
& \frac{\partial^{2}\left[\pi\left(q_{1}, q_{2}\right)\right]}{\partial q_{1}{ }^{2}}=-2 b_{1}<0 ; \\
& \frac{\partial\left[\pi\left(q_{1}, q_{2}\right)\right]}{\partial q_{2}}=a_{2}-2 b_{2} q_{2}-c_{2}, \\
& \frac{\partial^{2}\left[\pi\left(q_{1}, q_{2}\right)\right]}{\partial q_{2}{ }^{2}}=-2 b_{2}<0, \text { and } \\
& \frac{\partial^{2}\left[\pi\left(q_{1}, q_{2}\right)\right]}{\partial q_{1} \partial q_{2}}=\frac{\partial^{2}\left[\pi\left(q_{1}, q_{2}\right)\right]}{\partial q_{2} \partial q_{1}}=0, \\
& \text { then } D_{1}=\frac{\partial^{2}\left[\pi\left(q_{1}, q_{2}\right)\right]}{\partial q_{1}^{2}}=-2 b_{1}<0 \text { and } \\
& D_{2}=\left[\frac{\partial^{2}\left[\pi\left(q_{1}, q_{2}\right)\right]}{\partial q_{1}^{2}} \quad \frac{\partial^{2}\left[\pi\left(q_{1}, q_{2}\right)\right]}{\partial q_{1} \partial q_{2}}\right] \\
& \left.=\frac{\partial^{2}\left[\pi\left(q_{1}, q_{2}\right)\right]}{\partial q_{2} \partial q_{1}} \frac{\partial^{2}\left[\pi\left(q_{1}, q_{2}\right)\right]}{\partial q_{2}^{2}} \right\rvert\, \\
& =\frac{\partial^{2}\left[\pi\left(q_{1}, q_{2}\right)\right]}{\partial q_{1}^{2}} \frac{\partial^{2}\left[\pi\left(q_{1}, q_{2}\right)\right]}{\partial q_{2}^{2}} \\
& -\frac{\partial^{2}\left[\pi\left(q_{1}, q_{2}\right)\right]}{\partial q_{1} \partial q_{2}} \frac{\partial^{2}\left[\pi\left(q_{1}, q_{2}\right)\right]}{\partial q_{2} \partial q_{1}}=4 b_{1} b_{2}-0>0
\end{aligned}
$$

So $\pi\left(q_{1}, q_{2}\right)$ is concave of $q_{1}$ and $q_{2}$, that is when two kind products are produced, the manufacturer's optimal production and maximum profit exist and are unique without carbon constrain.
Let $\frac{\partial\left[\pi\left(q_{1}, q_{2}\right)\right]}{\partial q_{1}}=0$, we have $q_{1}^{*}=\frac{a_{1}-c_{1}}{2 b_{1}} ;$ let $\frac{\partial\left[\pi\left(q_{1}, q_{2}\right)\right]}{\partial q_{2}}=0$, we have $q_{2}^{*}=\frac{a_{2}-c_{2}}{2 b_{2}}$. Substituting $q_{1}^{*}$ and $q_{2}^{*}$ in to $\pi\left(q_{1}, q_{2}\right)$, we get the manufacturer's maximum profit $\pi\left(q_{1}^{*}, q_{2}^{*}\right)=\frac{\left(a_{1}-c_{1}\right)^{2}}{4 b_{1}}+\frac{\left(a_{2}-c_{2}\right)^{2}}{4 b_{2}} \square$.

### 2.2 The Situation with Carbon Constrain

With the carbon constrain, the manufacturer's profit is

$$
\pi\left(q_{1}, q_{2}\right)=\left[p_{1}\left(q_{1}\right)-c_{1}\right] q_{1}+\left[p_{2}\left(q_{2}\right)-c_{2}\right] q_{2}
$$

The manufacturer's decision is
$\max \pi\left(q_{1}, q_{2}\right)$
S.t. $\left\{\begin{array}{l}e_{1} q_{1}+e_{2} q_{2} \leq E \\ q_{1} \geq 0 ; q_{2} \geq 0\end{array}\right.$
Proposition 2 When $E \geq e_{1} q_{1}^{*}+e_{2} q_{2}^{*}$, the manufacturer's optimal production of ordinary product and green product respectively are $q_{1}^{* *}=\left(a_{1}-c_{1}\right) / 2 b_{1}$ and $q_{2}^{* *}=\left(a_{2}-c_{2}\right) / 2 b_{2}$; When $E<e_{1} q_{1}^{*}+e_{2} q_{2}^{*}$, the manufacturer's optimal production of ordinary product and green product respectively are

$$
\begin{aligned}
& q_{1}^{* *}=\frac{e_{2}^{2}\left(a_{1}-c_{1}\right)-e_{1} e_{2}\left(a_{2}-c_{2}\right)+2 b_{2} e_{1} E}{2 b_{1} e_{2}^{2}+2 b_{2} e_{1}^{2}} \text { and } \\
& q_{2}^{* *}=\frac{e_{1}^{2}\left(a_{2}-c_{2}\right)-e_{1} e_{2}\left(a_{1}-c_{1}\right)+2 b_{1} e_{2} E}{2 b_{2} e_{1}^{2}+2 b_{1} e_{2}^{2}} .
\end{aligned}
$$

Proof. 1. When $E \geq e_{1} q_{1}^{*}+e_{2} q_{2}^{*}$, the carbon constrain doesn't work and the manufacturer produce the products according the optimal policy without carbon constrain. They are

$$
q_{1}^{* *}=\left(a_{1}-c_{1}\right) / 2 b_{1} \text { and } q_{2}^{* *}=\left(a_{2}-c_{2}\right) / 2 b_{2} .
$$

2. When $E<e_{1} q_{1}^{*}+e_{2} q_{2}^{*}$, the carbon constrains work. The manufacturer cannot produce the two kinds of products according to the optimal policy simultaneously. At this time, we have

$$
\begin{aligned}
& q_{1} \leq q_{1}^{*}, q_{2}<q_{2}^{*} . \text { Then } \\
& \frac{\partial\left[\pi_{1}\left(q_{1}, q_{2}\right)\right]}{\partial q_{1}}=\left(a_{1}-c_{1}\right)-2 b_{1} q_{1}>\left(a_{1}-c_{1}\right)-2 b_{1} q_{1}^{*}= \\
& \left(a_{1}-c_{1}\right)-2 b_{1} \frac{a_{1}-c_{1}}{2 b_{1}}=0 \\
& \frac{\partial\left[\pi_{1}\left(q_{1}, q_{2}\right)\right]}{\partial q_{2}}=\left(a_{2}-c_{2}\right)-2 b_{2} q_{2}>\left(a_{2}-c_{2}\right)-2 b_{2} q_{2}^{*}= \\
& \left(a_{2}-c_{2}\right)-2 b_{2} \frac{a_{2}-c_{2}}{2 b_{2}}=0
\end{aligned}
$$

So $\pi_{1}\left(q_{1}, q_{2}\right)$ is an increase function of $q_{1}$ and $q_{2}$, that is the manufacturer's profit will increase when increase $q_{1}$ or $q_{2}$. This property shows that the manufacturer will use all the carbon quotas when $E<e_{1} q_{1}^{*}+e_{2} q_{2}^{*}$. Then we have $E=e_{1} q_{1}+e_{2} q_{2}$.

At this point, the manufacturer will compare the marginal profits brought by unit carbon $\frac{a_{1}-2 b_{1} q_{1}-c_{1}}{e_{1}}$ and $\frac{a_{2}-2 b_{2} q_{2}-c_{2}}{e_{2}}$. Finally the manufacturer will produce the two products where the marginal profits of the two products are equal.

$$
\text { So combine } \frac{a_{1}-2 b_{1} q_{1}-c_{1}}{e_{1}}=\frac{a_{2}-2 b_{2} q_{2}-c_{2}}{e_{2}}
$$

with $E=e_{1} q_{1}+e_{2} q_{2}$, we have

$$
\begin{aligned}
& q_{1}^{* *}=\frac{e_{2}^{2}\left(a_{1}-c_{1}\right)-e_{1} e_{2}\left(a_{2}-c_{2}\right)+2 b_{2} e_{1} E}{2 b_{1} e_{2}^{2}+2 b_{2} e_{1}^{2}}, \text { and } \\
& q_{2}^{* *}=\frac{e_{1}^{2}\left(a_{2}-c_{2}\right)-e_{1} e_{2}\left(a_{1}-c_{1}\right)+2 b_{1} e_{2} E}{2 b_{2} e_{1}^{2}+2 b_{1} e_{2}^{2}} .
\end{aligned}
$$

Put $q_{1}^{* *}$ and $q_{2}^{* *}$ into $\max \pi\left(q_{1}, q_{2}\right)$, we obtain the manufacturer's maximum profit with carbon constraint $\pi\left(q_{1}^{* *}, q_{2}^{* *}\right) \square$.

Proposition 2 indicates that when the government quotas is more than the need of manufacturer's optimal production, the carbon constrain doesn't work. In this situation, the manufacturer will produce both two kinds of products in optimal production without carbon constrain. However, when the government quotas is less than the need of manufacturer's optimal production, the carbon constrain doesn't work. In this situation, the manufacture will compare the two products' marginal profit brought by one unit of carbon, and then produce the two products where the marginal profits of the two products are equal.

### 2.3 Impact Analysis of Carbon Constrain

We discuss the impact of carbon constrain on the manufacturer's production decision-making according to Proposition 1 and Proposition 2. We have:

Proposition 3 When $E \geq e_{1} q_{1}^{*}+e_{2} q_{2}^{*}$, the manufacturer's optimal production and maximum profit with and without carbon constrain are equal. When $E<e_{1} q_{1}^{*}+e_{2} q_{2}^{*}$, the manufacturer's optimal production maximum profit are smaller than the production without carbon constrain.

Proof.
Compare $q_{1}^{*}$ and $q_{1}^{* *}, q_{2}^{*}$ and $q_{2}^{* *}$. Then,
When $E \geq e_{1} q_{1}^{*}+e_{2} q_{2}^{*}, q_{1}^{*}=q_{1}^{* *}=\frac{a_{1}-c_{1}}{2 b_{1}}$,
$q_{2}^{*}=q_{2}^{* *}=\frac{a_{2}-c_{2}}{2 b_{2}}$. And according to optimization theory, as $q_{1}^{* *}$ and $q_{2}^{* *}$ both take the value at where the function get the greatest value, $\pi\left(q_{1}^{*}, q_{2}^{*}\right)=\pi\left(q_{1}^{* *}, q_{2}^{* *}\right)$.

When $E<e_{1} q_{1}^{*}+e_{2} q_{2}^{*}$, the carbon constrains work. From Proposition 2, we can derive

$$
\begin{aligned}
& q_{1}^{* *}=\frac{e_{2}^{2}\left(a_{1}-c_{1}\right)-e_{1} e_{2}\left(a_{2}-c_{2}\right)+2 b_{2} e_{1} E}{2 b_{1} e_{2}^{2}+2 b_{2} e_{1}^{2}}<q_{1}^{*} \\
& q_{2}^{* *}=\frac{e_{1}^{2}\left(a_{2}-c_{2}\right)-e_{1} e_{2}\left(a_{1}-c_{1}\right)+2 b_{1} e_{2} E}{2 b_{2} e_{1}^{2}+2 b_{1} e_{2}^{2}}<q_{2}^{*}
\end{aligned}
$$

And according to optimization theory, as $q_{1}^{* *}$ and $q_{2}^{* *}$ does not take the value at where the function get the
greatest value, $\pi\left(q_{1}^{*}, q_{2}^{*}\right)>\pi\left(q_{1}^{* *}, q_{2}^{* *}\right) \square$.
Proposition 3 indicates that manufacturer's optimal production and maximum profit with carbon constraint are less than them without carbon constraint.

Proposition 4 When $E \geq e_{1} q_{1}^{*}+e_{2} q_{2}^{*}, q_{1}^{* *}$ and $q_{2}^{* *}$ are not affected by E; When $E<e_{1} q_{1}^{*}+e_{2} q_{2}^{*}$, both $q_{1}^{* *}$ and $q_{2}^{* *}$ are the increasing function with E .

Proof. 1. From Proposition 2, When $E<e_{1} q_{1}^{*}+e_{2} q_{2}^{*}$, $q_{1}^{* *}=\frac{a_{1}-c_{1}}{2 b_{1}}, q_{2}^{* *}=\frac{a_{2}-c_{2}}{2 b_{2}}$. Obviously, $\frac{d q_{1}^{* *}}{d E}=0$, $\frac{d q_{2}^{* *}}{d E}=0, q_{1}^{* *}$ and $q_{2}^{* *}$ are not affected by $E$.
2. When $E<e_{1} q_{1}^{*}+e_{2} q_{2}^{*}$,
$q_{1}^{* *}=\frac{e_{2}^{2}\left(a_{1}-c_{1}\right)-e_{1} e_{2}\left(a_{2}-c_{2}\right)+2 b_{2} e_{1} E}{2 b_{1} e_{2}^{2}+2 b_{2} e_{1}^{2}}$,
$q_{2}^{* *}=\frac{e_{1}^{2}\left(a_{2}-c_{2}\right)-e_{1} e_{2}\left(a_{1}-c_{1}\right)+2 b_{1} e_{2} E}{2 b_{2} e_{1}^{2}+2 b_{1} e_{2}^{2}}$.
Obviously, $\frac{d q_{1}^{* *}}{d E}=\frac{b_{2} e_{1}}{b_{1} e_{2}^{2}+b_{2} e_{1}^{2}}>0$,

$$
\frac{d q_{2}^{* *}}{d E}=\frac{b_{1} e_{2}}{b_{2} e_{1}^{2}+b_{1} e_{2}^{2}}>0 . \text { So both } q_{1}^{* *} \text { and } q_{2}^{* *} \text { are the }
$$

increasing function with $E \square$.


Figure 1

## Relationship Between Optimal Production and Carbon Constraint

Proposition 4 can be figured out by figure 1. It shows that when the government quotas is more than the need
of manufacturer's optimal production, manufacturer's optimal production are not affected by $E$, however when the government quotas is less than the need of manufacturer's optimal production, manufacturer's optimal production is an increasing function with carbon constraint.

## 3. CONCLUSIONS AND SUGGESTIONS FOR FURTHER RESEARCH

In this paper, we consider a manufacture which produces both ordinary products and green proucts in a monopoly market, and investigate his production decisions with carbon constraint. Firstly, we derive the manufacturer's optimal production and maximum profit without carbon constraint. Then, we discuss the optimal production with carbon constraint in different situation. The results indicate that manufacturer's optimal production and maximum profit with carbon constraint are less than them without carbon constraint, and optimal production is an increasing function with carbon constraint.

However, this paper has only studied the situation with demand certainty. We will do some further research about the situation with random demand, and the situation of carbon emission trading to provide the manufacture with more scientific production decision-making guidance.

## REFERENCES

[1] Dobos, I. (2005). The effects of emission trading on production and inventories in the Arrow-Karlin model. International Journal of Production Economics, 93-94(8), 301-308.
[2] Letmathe, P., Balakrishnan, N. (2005), Environmental consideration on the optimal product mix. European Journal of Operational Research, 167(2), 398-412.
[3] Rong, A. Y., Lahdelma, R. $\mathrm{CO}_{2}$ emissions trading planning in combined heat and power production via multi-period stochastic optimization. European Journal of Operational Research, 176(3), 1874-1895.
[4] Du, S.F., Dong J. F., Liang, L., Zhang J. J. (2009). Optimal production policy with emission permits and trading. Chinese Journal of Management Science, 17(3), 81-86.
[5] Tsai, W. H., Lin, W. R., Fan, Y. W., Lee, P. L., Lin S. J., Hsu J. L. (2011) Applying a mathematical programming approach for a green product mix decision. International Journal of Production Research, DOI:10.1080/00207543.2011.5 55429.

Reproduced with permission of the copyright owner. Further reproduction prohibited without permission.

